



STATE OF WISCONSIN
Department of Employee Trust Funds
Robert J. Conlin
SECRETARY

4822 Madison Yards Way
Madison, WI 53705-9100
PO Box 7931
Madison WI 53707-7931
1-877-533-5020 (toll free)
Fax 608-267-4549

March 22, 2018

John Thompson, National Vice President
National Practice Leader – Public Sector
UnitedHealthcare Retiree Solutions
2100 Riveredge Parkway, Suite 400
Atlanta, GA 30328

Subject: Notice of Intent to Award, Medicare Advantage Plans for Medicare-Enrolled Participants in the State of Wisconsin Group Health Insurance and Wisconsin Public Employer Programs

Dear Mr. Thompson:

On March 21, 2018, the Wisconsin Group Insurance Board (Board) granted authority to the Secretary of the Wisconsin Department of Employee Trust Funds (ETF) to issue an intent to award the contract for Medicare Advantage Plans for Medicare-Enrolled Participants in the State of Wisconsin Group Health Insurance and Wisconsin Public Employer Programs (RFP ETH0020) to UnitedHealthcare for the period of the contract start date through December 31, 2021, with the potential for two (2), two (2)-year extensions (through December 31, 2025), subject to successful contract negotiations between UnitedHealthcare and ETF. The bid abstract for this solicitation is on the following page.

This letter is only a notice of intent to contract and does not constitute a contractual commitment.

Respectfully,

Beth Bucaida
Contracts Specialist-Advanced
Wisconsin Department of Employee Trust Funds
Email: ETF SMBProcurement@etf.wi.gov

cc: - RFP Proposers: Humana, Security Health Plan, Dean Health Plan, Quartz/Gundersen Health Plan
- RFP Evaluation Committee
- ETF Procurement File, ETF Secretary's Office, ETF Office of Legal Services

Wisconsin Department of Employee Trust Funds

FINAL BID ABSTRACT

RFP ETH0020 - Medicare Advantage Plans for Medicare-Enrolled Participants in the State of Wisconsin Group Health Insurance and Wisconsin Public Employer Programs

	Security	Quartz	Dean	UHC
A. GENERAL QUESTIONNAIRE (300 pts. available)	216	200	171	227
B. TECHNICAL QUESTIONNAIRE (500 pts. available)	342	320	320	383
Total (A + B)	558	520	491	610
C. VENDOR PRESENTATION (500 pts. available)		364	371	435
TOTAL (A + B + C)		884	862	1,045
D. COST (lowest cost received the max. of 200 pts.)			0	200
TOTAL (A + B + C + D)			862	1,245

Notes:

- Humana's proposal was disqualified on 12/8/2017 by the RFP Evaluation Committee and was not scored.
- Security Health Plan withdrew its proposal on 2/5/2018 and therefore did not give a presentation to the RFP Evaluation Committee.
- Quartz's proposal was disqualified by the RFP Evaluation Committee on 2/27/2018.
- Notice of Intent to Award: On March 21, 2018, the Group Insurance Board instructed ETF to issue a notice of intent to award a contract to UnitedHealthcare.